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To: Lemoore City Council
From: Jeff Britz, City Manager
Date: April 25, 2007
Subject: Representation by California Consulting

Item # 6

Discussion:

California Consulting, LLC has approached the City about using their firm and services to bring additional resources to Lemoore to aid in solving some of our problems.

Recently, Mayor Murray and I met with Steve Samuelian, Manager, and suggested that he make a presentation to the Council to gauge your interest in using the firm. Steve will be in attendance Tuesday to make a presentation, and answer any questions you may have about the services his firm provides.

Attached is a brief proposal as well as references and other material the firm has provided to give you a background on the services offered.

If you are considering this type of service for Lemoore, one concept that may allow you to determine if the benefits support this arrangement long-term, may be to enter into the representation arrangement for a short period of time (4-6 months) then examine the results and make a longer term decision.

Budget Impact:

The Proposal suggests a monthly fee of \$2,500 plus expenses. This would be a General Fund expense. If the service aids in obtaining grants, or moving some of our issues through the State Bureaucracy more quickly, additional revenues and cost savings can be realized.

Recommendation:

Staff recommends that the Council consider the services offered by California Consulting, LLC and determine if such services would significantly aid the City. If the Council believes that this type of service is needed, then we suggest an initial short term arrangement be approved.